

We are wishing everyone a prosperous, safe and successful New Year!

December 11, 2011

Profits at UP at Long Haul Trucking!

Congratulations to John Crozmam

O/O John Crozman name MTA's driver of the month for April 2011 and is 1 of 12 nominees for MTA's "Driver Of The Year" Announced on January 26, 2011.

Our Drivers reduced our overall CSA 2010 score by 38% YTD

DOT Crashes down 12.2%

Sales Revenue up by 9% from 2010

- Top 10 Driver's revenue up by 20% from 2010
- The Driver of The Year revenue up by 24% from 2010



And let's not forget those who are still in the running to win the "CHOPPER GIVEAWAY"

- Robert Bronner
- Jeff Christenson x2 chances
- Evan Jones
- Clay Snider
- Leighton Stevens
- Tom Wolf
- Steve Wright x3 chances



Following the career path of a truck-driving parent

Is it something in the genes that leads to a love of the open road? Or does merely spending time with a trucker make the job so attractive? You start to wonder when you meet so many truckers with a dad or mom who also drive. Whether nature or nurture, parent and child drivers share a bond that lasts a lifetime and brings them closer with each mile logged.

Josh and Ray Hainstock

Ray Hainstock grew up in Iowa, helping out his dad, who was a farmer and truck driver. So it was only natural that he would eventually combine the two. At 21 he got a job hauling livestock, and after about five years he bought his own truck. His son Josh was a big fan.

"I was in a truck from the day I was born, pretty much," Josh says.

Ray took him out on the road to Pennsylvania when Josh was just 4 years old. "I'll never forget that first time," the proud papa says. "He missed his mama, but other than that he watched and learned. He's been alongside me with the trucks since he was in kindergarten."

As the years went by, Ray wanted to be home with his family, so he started his own trucking business. He and Josh would hit the road in a truck two weeks of every summer. Josh learned how to drive by the time he was 12, and he spent a good deal of his spare time at his dad's business.



"He had 15 trucks and a shop, so I was always working down in the shop," Josh recalls.

"I think he didn't always like it that his dad made him work when he was a teenager," Ray says with a chuckle.

He must have liked it well enough. Josh started driving for his dad locally at 18, then bought his own truck at 22.

"I went to college for a year, and that made me know that I wanted to drive a truck," Josh says. "It's all I ever wanted to do."

Ray, meanwhile, decided a few years back that he wanted to get back on the road himself. Both father and son are leased to Long Haul Trucking out of Minnesota.

"The two of us, oh, we probably talk a couple of hours every day," Ray says. "I'm very fortunate as a dad that we can be that close, and trucking is part of that bond."

Jeremy Heiderscheit Captures Best in Show at Shell Rotella SuperRigs Judging!



Amid high spirits and bright sunshine, Jeremy Hiderscheit of Peosta, IA hauled in Best in Show honors with his blue and white 2003 Peterbilt 379 at the 29th Shell Rotella SuperRigs held at the Kenly 95 Petro in Kenly, NC.

Best in show honors also comes with an automatic place in the 2012 Shell Rotella SuperRigs calendar and a \$10,000 cash prize. Heiderscheit also won for Best Chrome.

Nearly 80 truck participated in this years event, which was capped nicely by a family-orientated weekend of festivities and the Kenly 95 Petro. the event included live bands, fireworks, and a pork barbeque and more.

2011 Awards

Harry Slimmer Leadership Award: Randy Fisher

Harry Slimmer Scholarships: Christian Londos, Harry Rybacki Jr. - \$3000 ea

1,000,000 Miles: Rufus Belle, Tressa Caza, Josh Hainstock, Bill Miller, Dave Sahr, Doug Sandefur

2,000,000 Miles: John Tobar

10 Years Dedicated Service: Peggy Cook, Kim Lundeen, Rob Winter, Jerry Carroll, Nick Meisch, Harry Rybacki, Ken Ruhl

20 Years Dedicated Service: Dave Fiecke, Bernie Mulligan

Top "Team" Drivers: Gene and Betty Pederson



Top "10" Drivers: 1. Robert Eystad, 2. Jim Wall, 3. Ed Rasmussen, 4. Clint LaRock, 5. David Drews, 6. Jeremy Heiderscheit, 7. Jim Caza, 8. John Klein, 9. Dick Hicking, 10. Doug Orcutt

Company Driver of the Year: Lee Hammond

Employee of the Year: Garth Lotts

Shawn Todd spent the day as a volunteer rescue in Tuscaloosa. Shawn took and it just a reminder to never take anything for for granted. Material things can be replaced but loss of lives are forever!





Testimonials

I want to thank you for the pizzas and more importantly, all the help we receive from Long Haul on a daily/weekly basis. You guys do a great job for us and I couldn't be more happy with the service.

Good Morning Guy's,

Our shipping supervisor asked me to write and pass on an Atta boy to your drivers. With business increase, lack of help and a new style of dock which is a shipping problem until we get it figured out our shipping dept is struggling, it really helps a lot when the driver is not antsy and in a rush your drivers are great very patient and helpful. I know I have said this before but I feel when a job or a kindness is done it should be acknowledged. You have a great team.

Doug Reisewitz

Al,

I am recovering from surgery very well, this week marks the end of my second year with Long Haul. I came to Albertville the end of April, 2009. All I needed was a job, who knew I would find people to make friends for a lifetime and work with so well. I tell anyone who will listen, "Long Haul may not be the last job you will ever have, but it is certainly all the job you will ever need".

YA'LL ROCK!!

I think you call it' "Loving God and loving each other". I just want to say, thanks for making a place for me at the table...

Bruce

Todd Reinauer picked up a load at Precision Air Cargo in Denver today - Joe at Precision Air called to pass along very positive comments about Todd, his equipment and his positive comments about Long Haul Trucking - Joe, also, said our equipment could help them get more business with this client of theirs.